

F-Secure helps Gruppo Grigolin strengthen its IT security



Gruppo Grigolin, a leading building material manufacturer, has been successfully using F-Secure's IT security solution for over four years.

Located in Ponte della Priula, near Treviso, Gruppo Grigolin is one of the most important players in the building market in Italy (www.gruppogrigolin.com). Gruppo Grigolin first started as Fornaci Calce Grigolin, founded in 1963, and today the heart of the group is Grigolin Evoluzioni Costruttive. The group has always strived to increase its production capacity, make its offering more diverse, and seek technological innovation. Over the years, the group has transformed from a small lime kiln into a thriving business with 7 production plants, 12 warehouses, over 600 motor vehicles and 10 product lines.



The Problem

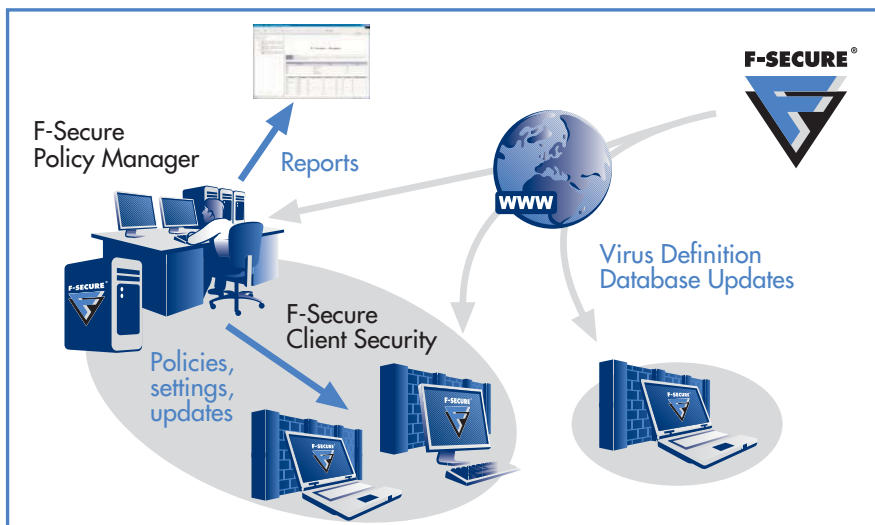
The presence of Gruppo Grigolin reaches from Triveneto in Northern Italy to Lazio in the Central region. The administrative organization and management are supported by an advanced IT network, which also includes some clients in Germany. Sensitive data travel in this network, so data security and protection are extremely important to the company.

Facts-at-a-glance

Customer:	Gruppo Grigolin
Users:	110
Product:	F-Secure® Client Security™

Before selecting F-Secure, Gruppo Grigolin relied on an IT security solution from another provider, supplemented by free software. These products, however, did not meet security needs of the company. On the contrary, they consumed a lot of valuable time and resources, because IT staff was constantly solving conflicts between the antivirus software and other applications.

Piero Terzariol, Gruppo Grigolin's IT manager, talks about the need of a change: "We needed a reliable and non-invasive solution that would allow us to remotely manage all clients – a key requirement for a distributed organization like ours."



The Solution

First and foremost, Gruppo Grigolin needed to guarantee the total protection of sensitive data and gain centralized control of the security solution. In 2003, after carefully evaluating the different solutions on the market, the company selected F-Secure® Client Security™

They immediately noticed some improvements: "The new solution had better remote control functions and saved our time significantly. We also realized that Client Security could detect a lot more viruses than the products we had used before", says Piero Terzariol.

F-Secure Client Security was installed on all 110 computers used by the administration staff and management. Only the production systems were excluded, because they are not connected to the Internet.

F-Secure's solution made it possible to create customized, user-specific profiles. For example, sales offices have more outbound communication than other departments, so their protection level was been set to maximum.

F-Secure's support and service also received positive comments for being timely and clear. In four days, Gruppo Grigolin needed to contact them only once, which is further proof of the effectiveness of F-Secure's solution.

Piero Terzariol would recommend F-Secure to any company: "A complex structure can't do without solid IT protection and we got it, thanks to F-Secure." He continues: "We have been using their technology for over 4 years and we intend to keep doing so in the future by upgrading to new versions as soon as they become available. We are currently taking F-Secure's solution into use in handhelds as well, and we have received good feedback for it. Again, the solution combines protection with excellent centralized management."

Key features of F-Secure Client Security

- > F-Secure DeepGuard™, the intrusion prevention technology developed by F-Secure
- > F-Secure Blacklight™, the rootkit scanner that detects rootkits before they can activate
- > Spyware detection and removal
- > Network quarantine for viruses, spyware and riskware
- > Automatic high-performance update system
- > Active process reduction for better system performance
- > Centralized management for global system administration and malware monitoring
- > E-mail and web scanning
- > Firewall with intrusion prevention

F-Secure Corporation protects consumers and businesses against computer viruses and other threats from the Internet and mobile networks. F-Secure's award-winning solutions are available as a service subscription through more than 150 Internet service providers and mobile operator partners around the world, making F-Secure the global leader in this market. The solutions are also available as licensed products through thousands of resellers globally. F-Secure has received the Frost & Sullivan 2007 award for Distribution Strategy Leadership. The company aspires to be the most reliable security provider, helping make computer and smartphone user's networked lives safe and easy. This is substantiated by the company's independently proven ability to respond faster to new threats than its main competitors. Founded in 1988 and headquartered in Finland, F-Secure has been listed on the Helsinki Exchanges since 1999. The company has consistently been one of the fastest growing publicly listed companies in the industry. The latest news on real-time virus threat scenarios is available at the F-Secure Data Security Lab weblog at <http://www.f-secure.com/weblog/>.

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